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REALTrends

Residential Real Estate | Top 400 Sales Professionals

Top 100 Teams by Sales Volume

RANK	NAME	COMPANY	LOCATION	VOLUME
1	John McMonigle	Coldwell Banker Residential Brokerage/NRT	Newport Beach, CA	\$290,626,670
2	The Creig Northrop Team	Long & Foster Real Estate, Inc.	Clarksville, MD	\$284,818,276
3	Joyce Essex and Danny Harvey	Coldwell Banker Residential Brokerage/NRT	Beverly Hills, CA	\$197,124,739
4	Debbie Dogrul Associates	Long & Foster Real Estate, Inc.	Fairfax, VA	\$196,604,757
5	David Offer	Prudential California Realty	Brentwood, CA	\$186,009,569
6	Carrie Chiang Team	The Corcoran Group/NRT	New York, NY	\$177,414,233
7	Todd Miller & Oana Sterlacci Team	Sellstate Realty Solutions	Las Vegas, NV	\$167,026,140
8	Sean Stanfield	First Team Real Estate	Costa Mesa, CA	\$158,000,000
9	Chin, MacQuoid, Fleming, Harris	Prudential Utah Real Estate	Park City, UT	\$151,180,514
10	Joe Rothchild	Keller Williams Realty	Katy, TX	\$146,817,932
11	Stephanie Vitacco	Coldwell Banker Residential Brokerage/NRT	Calabasas, CA	\$145,041,067
12	Robby Browne Team	The Corcoran Group/NRT	New York, NY	\$142,640,250
13	The Koehler Bortnick Team	Reece & Nichols	Leawood, KS	\$142,500,000
14	San Diego Realty	Keller Williams Realty	Chula Vista, CA	\$138,000,000
15	Marc Fleisher	Long & Foster Real Estate, Inc.	Washington, DC	\$130,626,676
16	Al Filippone Associates	William Raveis Real Estate, Mortgage & Insurance	Fairfield, CT	\$127,785,975
17	Ashley C. Leigh	Lindon Hall, Realtors	Bristow, VA	\$117,300,354
18	The Jills	Coldwell Banker Residential Real Estate/NRT	Miami Beach, FL	\$116,666,500
19	Leo Nordine	Nordine Realtors	Hermosa Beach, CA	\$114,000,000
20	The Leonard Steinberg Team	Prudential Douglas Elliman Real Estate	New York, NY	\$112,585,000
21	Malin Giddings-SF Properties	Coldwell Banker Residential Brokerage/NRT	San Francisco, CA	\$110,788,000
22	The Minnesota Real Estate Team	RE/MAX Advantage Plus	Lakeville, MN	\$110,712,000
23	Ronnie & Cathy Matthews Team	RE/MAX Legends	Spring, TX	\$110,406,523
24	Deanna Kory Team	The Corcoran Group/NRT	New York, NY	\$109,948,055
25	Mike McCann, The Real Estate Man & His Five Star Team	Prudential Fox & Roach, Realtors	Philadelphia, PA	\$109,572,198
26	Catherine & Jason Barry	Barry Estates, Inc.	Rancho Santa Fe, CA	\$109,210,727
27	Cindy Schneider	Long & Foster Real Estate, Inc.	Alexandria, VA	\$108,117,133
28	The Harwood Group	Coldwell Banker Residential Brokerage/NRT	Rancho Santa Fe, CA	\$106,782,503
29	The Mark Spain Team	RE/MAX Greater Atlanta	Atlanta, GA	\$105,538,077
30	Lender Services/Rick Hauff and Larry Schrimp	London Properties	Fresno, CA	\$103,464,386
31	David Flory Team	RE/MAX Professional Group	Houston, TX	\$102,771,161
32	Philip Boroda	Coldwell Banker Residential Brokerage/NRT	Sherman Oaks, CA	\$99,855,783
33	Bracha Group	Prudential Douglas Elliman Real Estate	New York, NY	\$99,404,000

The Lists

[Agents by Sides](#)[Agents by Volume](#)[Teams by Sides](#)

Teams by Volume

[1 - 25](#)[26 - 50](#)[51 - 75](#)[76 - 100](#)

Real Estate - Top 400 Sales Profession...

34	Bill Gorman	Coldwell Banker Residential Brokerage/NRT	Saratoga, CA	\$98,128,899
35	Dynamic Duo	Coldwell Banker Residential Brokerage/NRT	Woodbridge, VA	\$94,211,911
36	The Jacky Teplitzky Team	Prudential Douglas Elliman Real Estate	New York, NY	\$93,164,054
37	Pam and Barry's Team	RE/MAX Professional Realtors	Lawton, OK	\$92,587,241
38	Marti Hampton Team	RE/MAX One Realty	Raleigh, NC	\$91,509,688
39	Bradley Rozansky	Long & Foster Real Estate, Inc.	Bethesda, MD	\$90,286,039
40	The Mario Greco Group	Prudential Rubloff Properties	Chicago, IL	\$89,758,583
41	The Meris And Kenny Blumstein Team	The Corcoran Group/NRT	New York, NY	\$88,109,611
42	Seybert Team	Keller Williams Realty	Henderson, NV	\$86,689,299
43	Shine Team Realtors (Jean Shine)	Coldwell Banker United Realtors	Killeen, TX	\$86,489,615
44	The Rhodes Team	Keller Williams Realty	Dallas, TX	\$85,250,034
45	Karen Bernardi	Coldwell Banker Residential Brokerage/NRT	Boulder, CO	\$85,055,517
46	<u>Joseph G. Liguori, Gerard P. Liguori, Carmen N. D'Angelo, Jr.</u>	Premier Estate Properties Inc.	Boca Raton, FL	\$84,760,000
47	Guldi Real Estate Group	Keller Williams Realty	Lexington Park, MD	\$84,682,506
48	Jennifer Young Team	Keller Williams Realty	Chantilly, VA	\$84,145,827
49	Royce Cablayan	Coldwell Banker Residential Brokerage/NRT	Los Altos, CA	\$82,624,703
50	REO Professionals	REO Real Estate	Annandale, VA	\$82,623,516
51	The Lowe Group	Prudential Rubloff Properties	Chicago, IL	\$82,564,863
52	Earl Gervais	American Eagle Real Estate	Cardiff, CA	\$82,258,631
53	Lisa Burrige & Associates Real Estate	Lisa Burrige & Associates Real Estate	Casper, WY	\$82,192,454
54	Dan Encell	Prudential California Realty	Montecito, CA	\$81,996,800
55	Christian Stevens/Mr. Beverly Hills	Keller Williams Beverly Hills	Beverly Hills, CA	\$81,892,570
56	The Heller Real Estate Group	Keller Williams Realty	Encinitas, CA	\$81,474,729
57	Joanne Lindsay & Don Heller	Prudential California Realty	Brentwood, CA	\$80,606,524
58	Crawford Tucker Group	RE/MAX Properties Unlimited	Morristown, NJ	\$80,414,583
59	Carol Carnevale and Nicole Aron	Alain Pinel Realtors	Saratoga, CA	\$78,101,750
60	The Flynn Team	RE/MAX Results	Medford, MA	\$78,006,328
61	Daniela Kunen Team	Prudential Douglas Elliman Real Estate	New York, NY	\$77,930,050
62	Bocage Team	Keller Williams Benchmark Properties	Fremont, CA	\$77,651,750
63	SOLD 1 Sharon E. Baum	The Corcoran Group/NRT	New York, NY	\$76,581,142
64	Don Matheson	RE/MAX Fine Properties	Scottsdale, AZ	\$75,999,524
65	Sally Jones	Coldwell Banker Residential Brokerage/NRT	Beverly Hills, CA	\$75,445,595
66	Pence, Hathorn, Silver	Coldwell Banker Residential Brokerage/NRT	Santa Monica, CA	\$75,225,661
67	Robin Gordon	Prudential Fox & Roach, Realtors	Haverford, PA	\$74,911,766
68	The Alan Shafran Group	Prudential California Realty	Carlsbad, CA	\$74,603,372
69	The Jane Lee Team	RE/MAX Top Performers	Lake Bluff, IL	\$74,055,856
70	The Jim Allen Group	Coldwell Banker Howard Perry and Walston	Raleigh, NC	\$73,778,187
71	Joyce Rey	Coldwell Banker Residential Brokerage/NRT	Beverly Hills, CA	\$73,074,925
72	Arlene & Thomas Gonnella	Weichert, Realtors	Short Hills, NJ	\$72,934,100
73	Casey Margenau	RE/MAX Distinctive	McLean, VA	\$72,224,468
74	Express Realty Services	Keller Williams Realty	Springfield, IL	\$72,118,744
75	Shapiro & Sher Group	Prudential Americana Group Realtors	Las Vegas, NV	\$72,008,700
76	Susana Corrigan Team	Prudential California Realty	La Jolla, CA	\$71,389,948
77	Gordon Realty Group (Mic Gordon)	Keller Williams Greater Columbus	Columbus, OH	\$70,496,933

Real Estate - Top 400 Sales Profession...

		Realty		
76	Gottuso/Schewkewberger Team	First Team Real Estate	Laguna Niguel, CA	\$70,000,000
79	Penny Yerks	TIR Sotheby's International Realty	McLean, VA	\$69,827,658
80	The Cizek Group	Prudential Ambassador Real Estate	Omaha, NE	\$68,700,000
81	Scott Gibson	RE/MAX Prosperity Realty	Phoenix, AZ	\$68,349,334
82	The De Niro Group	Prudential Douglas Elliman	New York, NY	\$67,700,925
83	Hubble Bisbee Group	Coldwell Banker Residential Brokerage/NRT	Lutherville, MD	\$67,161,900
84	Tom LeMieux	Coldwell Banker Residential Brokerage/NRT	Menlo Park, CA	\$67,124,504
85	Smith Partners & Associates	Smith Partners & Associates	Downers Grove, IL	\$66,972,098
86	Jane Fairweather	Coldwell Banker Residential Brokerage/NRT	Bethesda, MD	\$66,819,255
87	Janice Chang Team	Prudential Douglas Elliman Real Estate	New York, NY	\$65,675,000
88	Staci Tregggen	Prudential California Realty	Monarch Beach, CA	\$65,133,752
89	The Morrell, McCormick Team	Washington Fine Properties	Washington, DC	\$65,097,500
90	Ken Kellermann & Louie Norwood	Sales Advantage Group	Corona, CA	\$64,825,855
91	The Shemesh Group	Prudential Douglas Elliman Real Estate	New York, NY	\$64,622,800
92	Buddy Blake Team	RE/MAX Essential	Wilmington, NC	\$64,327,000
93	Team Chodorow (Eric & Patty Chodorow)	Prudential California Realty	La Jolla, CA	\$63,725,005
94	Carol Anderson	RE/MAX of Valencia	Valencia, CA	\$63,070,795
95	The Belt Team	Keller Williams Realty	McLean, VA	\$61,384,512
96	Minnesota Home Team	RE/MAX Advantage Plus	Savage, MN	\$61,356,629
97	Todd Muradian	Prudential California Realty	Irvine, CA	\$61,346,237
98	Dennis Mulvihill and Marc Magliocco	Alain Pinel Realtors	Saratoga, CA	\$61,117,438
99	Mike Patrick	RE/MAX United Real Estate	Upper Marlboro, MD	\$61,070,789
100	William FX Moody and Robert Hryniewicki	Washington Fine Properties	Washington, DC	\$60,850,500

Source: REAL Trends

[BACK TO TOP](#)

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